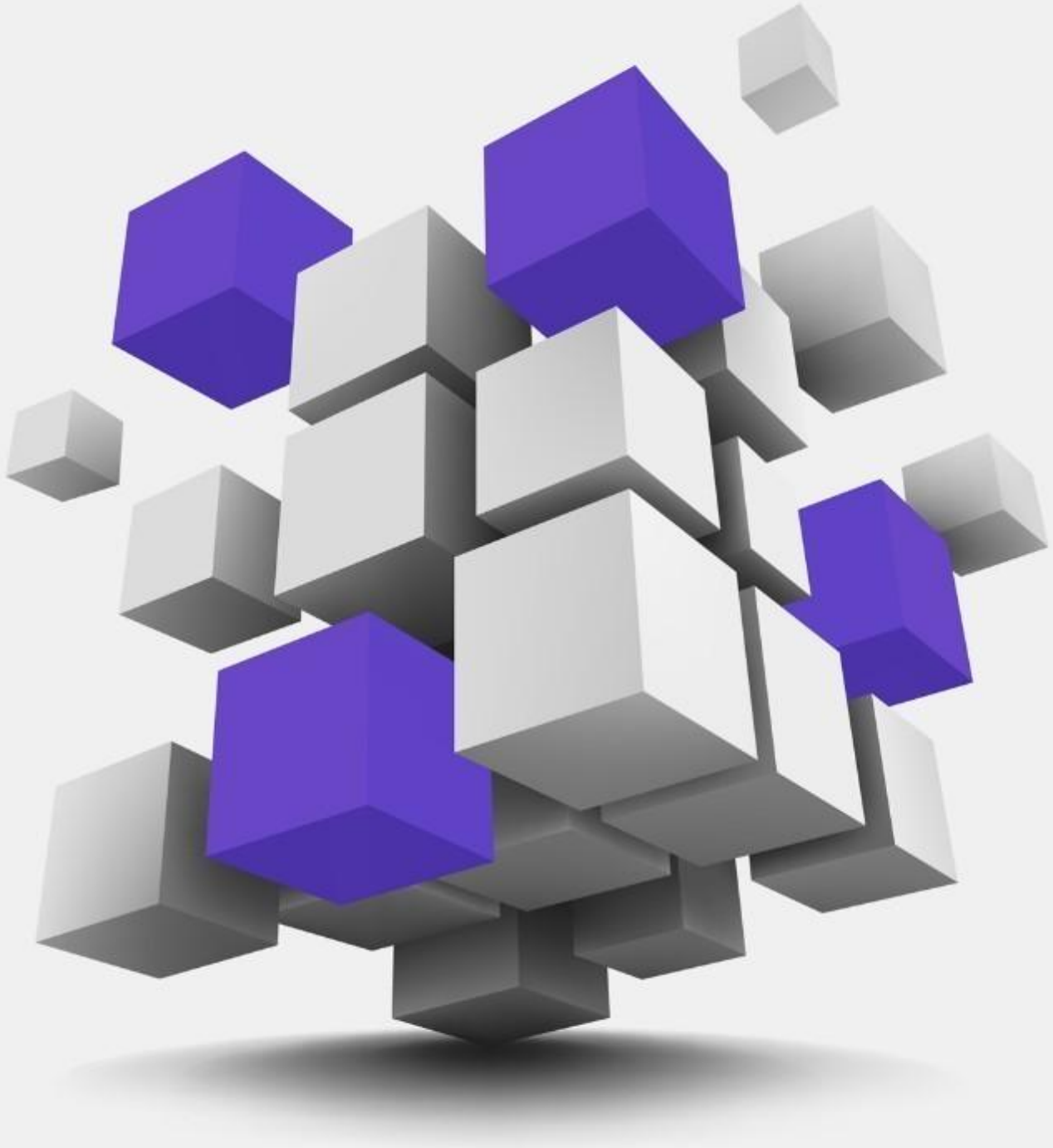
Earnings Presentation

Q1 FY27

14TH AUGUST 2026



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Agenda



- Performance Review
- Consolidated Financial Summary
- Operating Metrics
- Consolidated Quarterly P&L

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Consolidated Q1FY27 Q-o-Q Review

Revenue:

- Operating Revenue was Rs 2,916 million vs Rs 2,863 million, up by 1.8%
- Total Income was Rs 2,985 million vs Rs 2,989 million, a flat sequential performance

Profit:

- Adjusted EBITDA stood at Rs 424 million vs Rs 445 million in Q4FY26
- Adjusted EBITDA margin of 14.5% in Q1FY27 as against 15.5% in Q4FY26
- PAT was at Rs 354 million vs Rs 493 million in Q4FY26
- PAT margin of 11.8% in Q1FY27 as against 16.5% in Q4FY26
- Basic EPS at Rs 22.02 in Q1FY27 as against Rs 26.85 in Q4FY26

Cash:

- Net cash position stood at Rs 3,528 million vs Rs 3,757 million for Q4FY26

**Note:*
Adjusted EBITDA Calculation = PAT + Tax + Forex Loss / (Gain) + Finance Cost + Depreciation – Other Income

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Consolidated Q1FY27 Y-o-Y Review

Revenue:

- Operating Revenue was Rs 2,916 million vs Rs 2,596 million, up by 12.3%
- Total Income was Rs 2,985 million vs Rs 2,666 million, up by 12.0%

Profit:

- Adjusted EBITDA stood at Rs 424 million vs Rs 332 million in Q1FY26, up by 27.6%
- Adjusted EBITDA margin of 14.5% in Q1FY27 as against 12.8% in Q1FY26
- PAT was at Rs 354 million vs Rs 247 million in Q1FY26, up by 43.0%
- PAT margin of 11.8% in Q1FY27 as against 9.3% in Q1FY26
- Basic EPS at Rs 22.02 in Q1FY27 as against Rs 13.16 in Q1FY26, up by 67.3%

Cash:

- Net cash position stood at Rs 3,528 million vs Rs 2,382 million for Q1FY26

**Note:*
Adjusted EBITDA Calculation = PAT + Tax + Forex Loss / (Gain) + Finance Cost + Depreciation – Other Income

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Consolidated Financial Summary

Particulars	Metrics	30-Jun-26	31-Mar-26	QoQ Growth	30-Jun-25	YoY Growth
		Q1 FY27	Q4 FY26		Q1 FY26	
Revenue (Rs Million)	Total Revenue	2,984.8	2,988.5	-0.1%	2,665.9	12.0%
	Net Revenue	2,915.5	2,862.8	1.8%	2,596.5	12.3%
Profit (Rs Million)	Adjusted EBITDA	423.5	444.6	-4.8%	331.8	27.6%
	PBT Before Forex Gain / Loss	441.6	450.1	-1.9%	293.6	50.4%
	PBT	442.4	508.8	-13.1%	283.6	56.0%
	PAT (Before OCI)	341.8	416.7	-18.0%	204.3	67.3%
	Total Comprehensive Income	353.5	493.1	-28.3%	247.2	43.0%
Margin (%)	*Adjusted EBITDA*	*14.5%*	*15.5%*		*12.8%*	
	PBT Before Forex Gain / Loss	*14.8%*	*15.1%*		*11.0%*	
	PBT	*14.8%*	*17.0%*		*10.6%*	
	PAT (Before OCI)	*11.5%*	*13.9%*		*7.7%*	
	Total Comprehensive Income	*11.8%*	*16.5%*		*9.3%*	
EPS (Rs)	Basic	22.02	26.85	-18.0%	13.16	67.3%
	Diluted	22.02	26.85	-18.0%	13.16	67.3%

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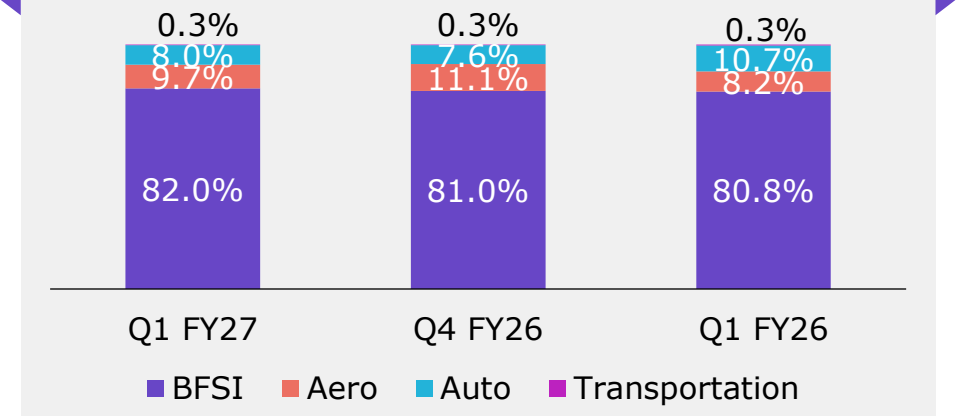
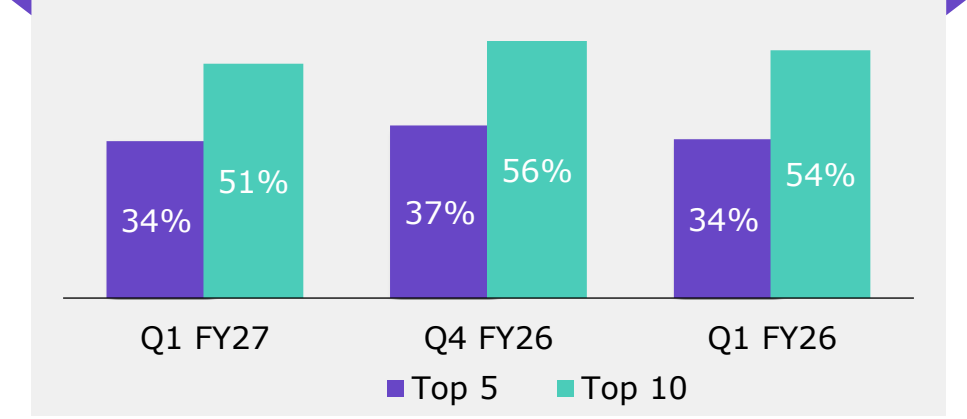
Consolidated Financial Summary

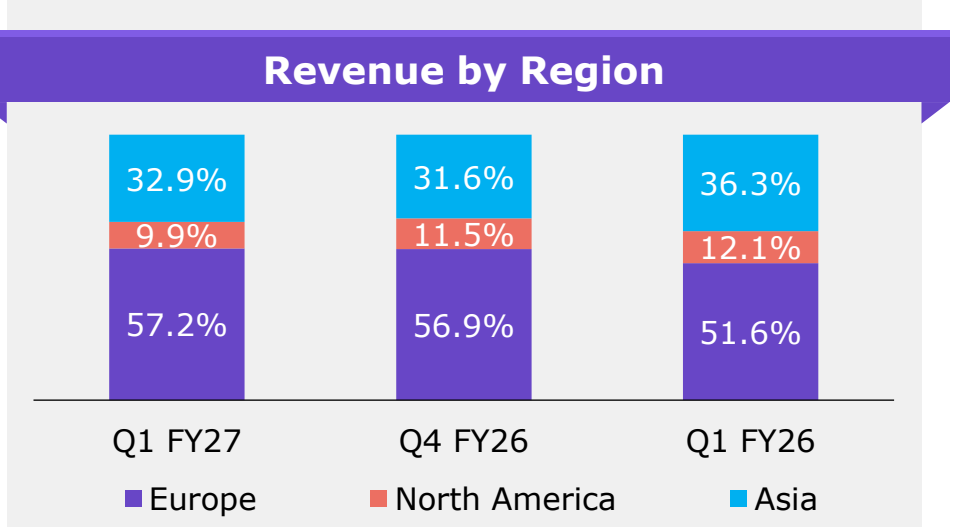
Revenue by Industry



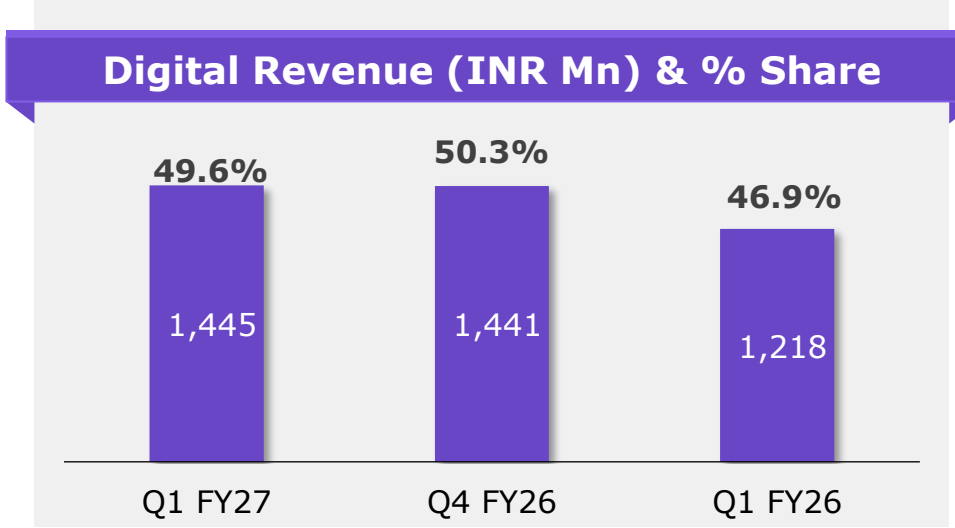
Top Clients Contribution



Revenue by Region



Digital Revenue (INR Mn) & % Share



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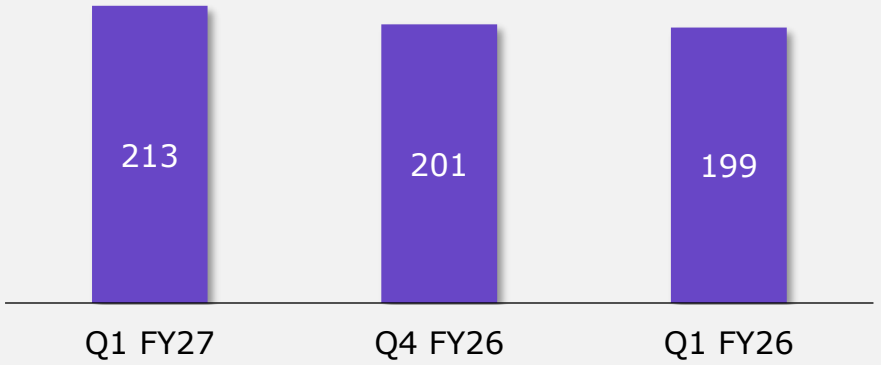
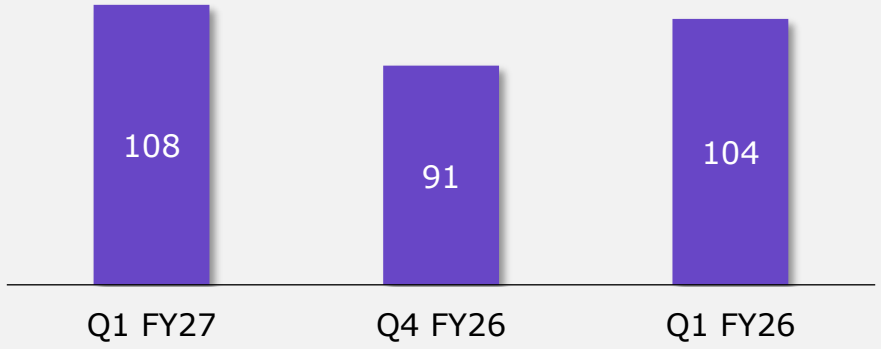
Consolidated Financial Summary

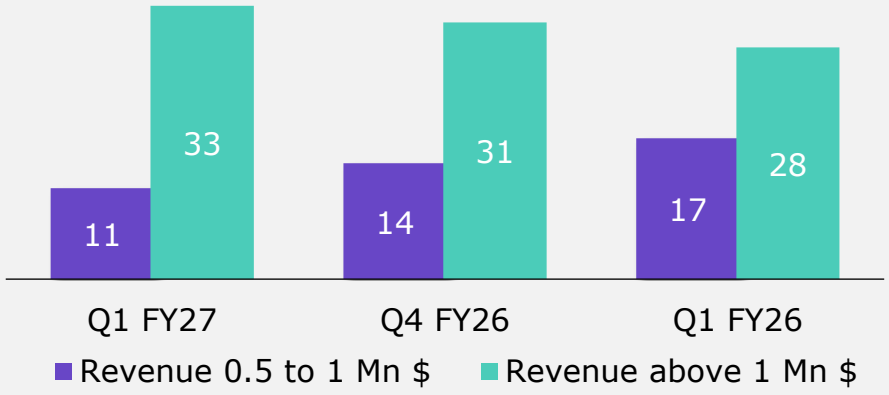
Active Clients



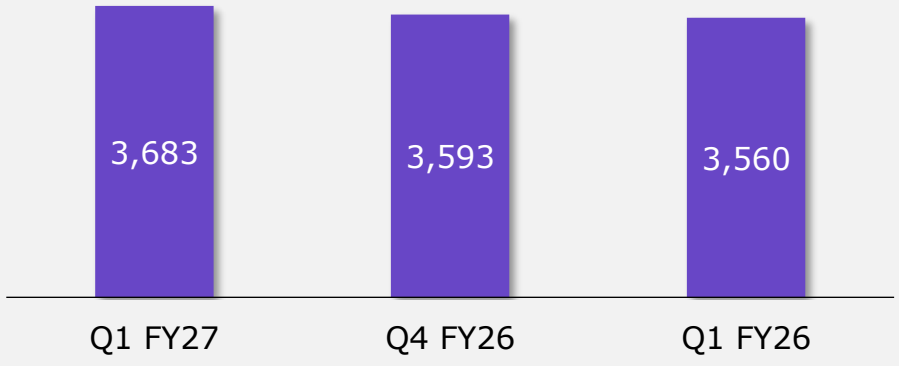
Debtors Days



Customer Profile (12m Rolling)



Delivery Employee Details



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Consolidated Financial Summary

Sr No.	Consolidated Unaudited Financial Statements for the Quarter ended (All figures in INR Million except EPS)	30-Jun-26 Q1 FY27	31-Mar-26 Q4 FY26	QoQ Growth	30-Jun-25 Q1 FY26	YoY Growth
	Net Sales / Income from Operation					
1	**Income**	2,915.5	2,862.8	1.8%	2,596.5	12.3%
2	**Expenditure**					
(a)	Employee Cost	1,835.4	1,837.3	-0.1%	1,649.6	11.3%
(b)	Depreciation	38.7	59.2	-34.6%	76.7	-49.5%
(c)	Other Expenditure	656.7	598.1	9.8%	639.6	2.7%
(d)	**Total Expenditure**	2,530.7	2,494.6	1.4%	2,365.9	7.0%
3	**Profit from Operations before Other Income, Interest & Exceptional Items (1-2)**	384.8	368.2	4.5%	230.6	66.9%
4 (a)	Other Income from Operations	-	17.3	-100.0%	24.5	-100.0%
4 (b)	Other Income regular	68.5	49.8	37.6%	44.9	52.5%
5	**Profit before Interest and Exceptional Items (3+4)**	453.3	435.2	4.1%	300.0	51.1%
6	Finance Cost	11.6	5.7		6.4	
7	Exchange Gain/(loss)	0.8	58.7		(10.0)	
8	**Profit after Interest but before Exceptional Items (5-6+7)**	442.4	488.2	-9.4%	283.6	56.0%
9	Exceptional Items	-	20.6		-	
10	**Profit(+)/ Loss (-) from Ordinary Activities before Tax (8+9)**	442.4	508.8	-13.1%	283.6	56.0%
11	Tax Expenses	100.6	92.1	9.2%	79.3	26.9%
12	**Net Profit(+)/ Loss (-) from Ordinary Activities after Tax (10-11)**	341.8	416.7	-18.0%	204.3	67.3%
13	Extraordinary Items (net of tax expense Rs.)					
14	**Net Profit(+)/ Loss (-) for the Period (12-13)**	341.8	416.7	-18.0%	204.3	67.3%
15	Other Comprehensive Income	11.7	76.4		43.0	
16	**Total Comprehensive Income for the period (14+15)**	**353.5**	**493.1**	**-28.3%**	**247.2**	**43.0%**
17	Earnings Per Share (EPS) in Rs.					
(a)	Basic and diluted EPS before Extraordinary items (not annualized)	22.02	26.85	-18.0%	13.16	67.3%
(b)	Basic and diluted EPS after Extraordinary items (not annualized)	22.02	26.85	-18.0%	13.16	67.3%

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Our values

Courage | Excellence | Collaboration | Respect | Accountability

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