

Resilient FY25 Performance: Total Income grew by 7.1% Y-o-Y to Rs 10,410 million; EBITDA Margin Improved by 80 bps to 16.2%

Chennai, 22nd May 2025: Expleo Solutions Ltd (BSE: 533121) (NSE: EXPLEOSOL), announced its **Fourth Quarter and Full Year FY25** results ended on 31st March 2025. Expleo is a global technology, engineering and consulting service provider that partners with leading organizations to guide them through their business transformation, helping them achieve operational excellence and future-proof their businesses. The results are available on the company's website <https://investors.expleo.com>

Commenting on the results, Mr. Phani Tangirala, Managing Director & CEO, Expleo Solutions Limited, said: *"In FY25, our resilient performance led to a 7.1% growth in revenue and an 80bps improvement in EBITDA margin as compared to FY24. Despite a conservative outlook in Europe, we're incredibly optimistic about the growing interest and traction in the Middle East and North America resulting in us opening a new office in Saudi Arabia. These dynamic markets continue to be our next strategic step, and we'll concentrate our efforts there, especially given the robust uptake of our Mechanical Product Engineering, AI, and Big Data offerings. We also see a significant chance to establish Centers of Excellence in GCCs in India, capitalizing on the current trend and aligning with the 'Make in India' initiative, which is positively impacting our defense sector.*

Our commitment to AI and Digital Transformation isn't just an initiative, it's a foundational shift. We're eager to broaden our service offerings and are incredibly confident that this strategic move will secure our long-term success. By embracing advanced technologies, we're not just optimizing, we're innovating at every level to deliver exceptional value and redefine client engagement.

Navigating potential economic and geopolitical turbulence means we're sharper than ever on managing costs and boosting utilization and productivity to safeguard our margins. The talent market, while currently subdued, is on the cusp of an upswing, and we're ready. Crucially, we're investing heavily in upskilling our workforce, empowering them with the digital expertise needed to excel.

Our core strategy remains steadfast: fuel growth through targeted initiatives, relentlessly pursue operational excellence, and capitalize on every emerging opportunity to create lasting value for everyone invested in our success.“

PERFORMANCE HIGHLIGHTS

Consolidated Q4FY25 Q-o-Q Review

- The operating revenue was Rs 2,558 million in Q4FY25 as compared to Rs 2,576 million in Q3FY25, reflecting marginal degrowth of 0.7%.
- Total income was Rs 2,603 million in Q4FY25 as compared to Rs 2,604 million in Q3FY25.
- Adjusted EBITDA stood at Rs 400 million at 15.6% in Q4FY25 as compared to Rs 436 million at 16.9% in Q3FY25.
- Profit after tax stood at Rs 236 million at 9.1% in Q4FY25 as compared to Rs 193 million at 7.4% in Q3FY25.
- Basic EPS stood at Rs 15.51 as compared to Rs 12.75 for Q3FY25.
- The Company's net cash position stood at Rs 2,294 million in Q4FY25 as compared to Rs 3,501 million in Q3FY25.

Consolidated Q4FY25 Y-o-Y Review

- The operating revenue was Rs 2,558 million in Q4FY25 as compared to Rs 2,554 million in Q4FY24.
- Total income was Rs 2,603 million in Q4FY25 as compared to Rs 2,572 million in Q4FY24, reflecting a growth of 1.2%.
- Adjusted EBITDA stood at Rs 400 million at 15.6% in Q4FY25 as compared to Rs 398 million at 15.6% in Q4FY24.
- Profit after tax stood at Rs 236 million at 9.1% in Q4FY25 as compared to Rs 148 million at 5.7% in Q4FY24.
- Basic EPS stood at Rs 15.51 as compared to Rs 10.12 for Q4FY24.

- The Company's net cash position stood at Rs 2,294 million in Q4FY25 as compared to Rs 1,840 million in Q4FY24.

Consolidated FY25 Y-o-Y Review

- The operating revenue was Rs 10,248 million as compared to Rs 9,649 million in FY24, reflecting a growth of 6.2%.
- Total income was Rs 10,410 million as compared to Rs 9,724 million in FY24, reflecting a growth of 7.1%.
- Adjusted EBITDA stood at Rs 1,657 million at 16.2% in FY25 as compared to Rs 1,483 million at 15.4% in FY24, reflecting a growth of 11.7% and margin expansion of 80bps.
- Profit after tax stood at Rs 1,023 million at 9.8% as compared to Rs 887 million at 9.1% in FY24, reflecting a growth of 15.4%.
- Basic EPS stood at Rs 66.52 as compared to Rs 58.27 in FY24, reflecting a growth of 14.2%.
- The Company's net cash position stood at Rs 2,294 million in FY25 as compared to Rs 1,840 million in FY24.

*Note:

Adjusted EBITDA = PAT + Tax + Forex Loss / (Gain) + Finance Cost + Depreciation – Other Income

About Expleo Solutions Limited

Expleo Solutions Limited is a publicly listed company on the BSE Limited (BSE) and National Stock Exchange of India Limited (NSE), and its registered office is in Chennai.

Expleo Solutions Limited is part of the Expleo Group, a global engineering, technology and consulting service provider that partners with leading organizations to guide them through their business transformation, helping them achieve operational excellence and future-proof their businesses.

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Expleo Solutions Limited, with a successful track record of operating for more than 25 years in India, Asia Pacific, the United States of America, the United Kingdom, Europe and the Middle East, powers over 150 Banking & Financial Services and Insurance clients across technology and digital transformation programs.

For more information: <https://investors.expleo.com/>

About Expleo

Expleo is a global engineering, technology and consulting service provider that partners with leading organisations to guide them through their business transformation, helping them achieve operational excellence and future-proof their businesses.

Expleo benefits from more than 50 years of experience developing complex products, optimising manufacturing processes, and ensuring the quality of information systems.

Leveraging its deep sector knowledge and wide-ranging expertise in fields including AI engineering, digitalisation, hyper- automation, cybersecurity and data science, the group's mission is to fast-track innovation through each step of the value chain.

As a responsible and diverse organisation, Expleo is committed to doing business with integrity and working towards a more sustainable and secure society.

Expleo boasts an extensive global footprint, powered by 17,000 highly skilled experts delivering value in 30 countries and generating €1.4 billion annual revenue.

For more information, visit expleo.com.

For further information, please contact:

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